ADD Prov	Mo 1	Mo 2	Mo 3	Mo 4	Mo 5	Mo 6	Mo 7	Mo 8	Mo 9	Mo 10	Mo 11	Mo 12	Yr 1
Visits	100	120	140	160	180	200	220	220	220	220	220	220	2220
Ancillary	15	30	45	60	75	90	105	120	135	150	165	180	1170
Product	$ 4,000	$ 4,600	$ 5,290	$ 6,084	$ 6,996	$ 8,045	$ 9,252	$ 10,640	$ 12,236	$ 14,072	$ 16,182	$ 18,610	$ 116,007
Ttl Rev	$ 12,925	$ 16,210	$ 19,585	$ 23,064	$ 26,661	$ 30,395	$ 34,287	$ 36,800	$ 39,521	$ 42,482	$ 45,717	$ 49,270	$ 376,917
Comp	$ 12,000	$ 12,000	$ 12,000	$ 12,000	$ 12,000	$ 12,000	$ 17,144	$ 18,400	$ 19,761	$ 20,000	$ 20,000	$ 20,000	$ 187,304
Sup Cost	$ 2,000	$ 2,300	$ 2,645	$ 3,042	$ 3,498	$ 4,023	$ 4,626	$ 5,320	$ 6,118	$ 7,036	$ 8,091	$ 9,305	$ 58,003
EMR/RCM	$ 312	$ 374	$ 437	$ 499	$ 562	$ 624	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 6,926
Staff/Ins	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 36,000
Ttl Exp	$ 17,312	$ 17,674	$ 18,082	$ 18,541	$ 19,060	$ 19,647	$ 25,456	$ 27,406	$ 29,565	$ 30,722	$ 31,778	$ 32,991	$ 288,234
Net Ttl Rev	$ (4,387)	$ (1,464)	$ 1,503	$ 4,523	$ 7,601	$ 10,749	$ 8,831	$ 9,394	$ 9,956	$ 11,759	$ 13,940	$ 16,278	$ 88,683
Bonus	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Ttl Comp	$ 12,000	$ 12,000	$ 12,000	$ 12,000	$ 12,000	$ 12,000	$ 17,144	$ 18,400	$ 19,761	$ 20,000	$ 20,000	$ 20,000	$ 187,304
Net	$ (4,387)	$ (1,464)	$ 1,503	$ 4,523	$ 7,601	$ 10,749	$ 8,831	$ 9,394	$ 9,956	$ 11,759	$ 13,940	$ 16,278	$ 88,683

Provider Net 68%

Practice Net 32%

Notes

Visits	Assumes provider is credentialed and scheduled in advance of start date.
	Assumes a 20% month-to-month growth
	Assumes maturity is 20 days a month x 11 patients a day
Ancillary	Assumes adding 15 ancillary visits per month to a maximum of 180
	Mature providers average 200 ancillary visits
Supp Rev	Assumes month-to-month increase of supplement sales of 15% to a maximum of $20k
	Mature providers average $30,000 in supplement revenue
Comp	Base Compensation paid to MD as Independent Contractor
Sup Cost	Supplement costs are 50% of product sales
EMR	ReLiMed fees are 4% of Insurance revenue (Visits x $78) for EMR and RCM
Staff/Ins	Assumes addition of one full time MA and a separate MD policy
Net Ttl Rev	Net Total Revenue is Revenue attributed to provider less attributable expenses
Bonus	After year two, 20% of Net Provider Revenue is paid to provider as Bonus Compensation

ADD Prov	Mo 13	Mo 14	Mo 15	Mo 16	Mo 17	Mo 18	Mo 19	Mo 20	Mo 21	Mo 22	Mo 23	Mo 24	Yr 2
Visits	220	220	220	220	220	220	220	220	220	220	220	220	2640
Ancillary	180	180	180	180	180	180	180	180	180	180	180	180	2160
Product	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 240,000
Ttl Rev	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 607,920
Comp	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 240,000
Sup Cost	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 120,000
EMR/RCM	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 8,237
Staff/Ins	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 36,000
Ttl Exp	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 33,686	$ 404,237
Net Ttl Rev	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 203,683
Bonus	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Ttl Comp	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 240,000
Net	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 16,974	$ 203,683

Provider Net	54%
Practice Net	46%

ADD Prov	Mo 25	Mo 26	Mo 27	Mo 28	Mo 29	Mo 30	Mo 31	Mo 32	Mo 33	Mo 34	Mo 35	Mo 36	Yr 3
Visits	220	220	220	220	220	220	220	220	220	220	220	220	2640
Ancillary	180	180	180	180	180	180	180	180	180	180	180	180	2160
Product	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 240,000
Ttl Rev	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 50,660	$ 607,920
Comp	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 18,000	$ 216,000
Sup Cost	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 120,000
EMR/RCM	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 686	$ 8,237
Staff/Ins	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 3,000	$ 36,000
Ttl Exp	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 31,686	$ 380,237
Net Ttl Rev	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 18,974	$ 227,683
Bonus	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 3,795	$ 45,537
Ttl Comp	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 21,795	$ 261,537
Net	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 15,179	$ 182,147

Provider Net	59%
Practice Net	41%