e3Business, LLC

**Financial Questions**

Practice Operations
1. What products do you offer?

2. What provider services do you offer?

3. What ancillary services do you offer?

Patient Payments
4. How are point-of-service collections handled?

5. What cash pay agreements are used?

6. How are billing and collections handled?

Insurance Payments
7. What are the practice’s insurance contracts?

8. What is your average office visit payment?

9. How are billing and collections handled?

Vendors

10. What vendors do you use for supplies?

11. What vendors do you use for services?

12. What vendors do you use for insurance (malpractice)?

Staffing

13. How many employees?

14. How many independent contractors?

15. How is payroll/tax payment handled?

Financing

16. What are your financing relationships (banks, companies, individuals, etc.)?

Other

17. Anything else related to income/expenses/financing not already identified?